



Randall L. Minear, FLMI®

President & CEO
Terrus Real Estate Group

Experience

Randy Minear is the President of Terrus Real Estate Group, a Des Moines-based Commercial Real Estate Advisory and Management Company. Terrus manages over 8 million square feet of real estate for owners and users of commercial real estate within Central Iowa and throughout the U.S.

Randy and the Terrus management team formed Terrus in January 2000. The Company employs over 130 people in the Metro Des Moines area. Terrus Real Estate Group provides a wide range of services including investment and development, property management, financial and feasibility analysis, construction management, move management, real estate planning and brokerage services.

Prior to forming Terrus, Randy was with the Principal Financial Group for over 20 years. As Director of Corporate Real Estate, he was responsible for all Principal's United States corporate real estate. Through his tenure at Principal, Randy was associated with the national Commercial Real Estate Investment Management operation of Principal. The majority of his focus was on Commercial Real Estate Equity investments, responsible for portfolios in the Midwest and Southwest regions of the U.S.

Education/Designations

Iowa Real Estate Broker/Officer License
Nebraska Real Estate Broker/Officer License
Fellow, Life Management Institute Designation (FLMI®)
Bachelor of Science, Business Finance Degree, Iowa State University, 1980

Current/Previous Professional Associations

Downtown Community Alliance—Board of Directors (current)
First Federal Savings Bank—Board of Directors (current)
Prairie Meadows—Board of Directors (current)
Operation Downtown—Board of Directors (current), Chairman (past)
Des Moines Parking Committee (past)
Downtown Housing Committee—Chairman (past)
Greater Des Moines Leadership Institute Governing Board (past)
Neighborhood Improvement Corporation II—President (past)
Riverfront YMCA—Board of Directors (past)
West Des Moines Capital Improvement Planning Committee (past)

Terrus Real Estate Group ♦ 616 Tenth Street ♦ Des Moines, IA 50309
515-471-4250 office 515-201-9996 mobile 515-280-5200 fax
randy.minear@terrus.com

